



Abridged Audited Results

for the year ended 31 March 2013

Brait SE
(Registered in Malta as a European Company)
(Registration No: SE1)
Share code: BAT ISIN: LU0011857645
Share code: B ATP ISIN: MT0000680208
("Brait", the "Company" or "Group")

Key Highlights

- Net Asset Value ("NAV") per share up **29%** to **R26.64**
- Increase in NAV attributable to operational performance of investment portfolio with no change in valuation multiples
- Proposed bonus share issue (with cash dividend alternative) of **26.64 cents per share** (up **29%** on prior year)
- Normalised headline earnings per share up **34%** to **R5.79** per share (2012: R4.33)

- Preference share dividend of **R66 million** (440.79 cents per share) for the six months ended 31 March 2013 declared on 28 May 2013
- **R274 million** cash inflows from investment portfolio
- **R1.5 billion** capital raised in August 2012 from the issue of perpetual preference shares
- Cash and facilities of **R2.7 billion** available for new investments

Abridged group statement of comprehensive income

for the year ended 31 March 2013

Audited 31 March 2012	Audited 31 March 2013		Audited 31 March 2013	Audited 31 March 2012
R'm	R'm	Notes	€m	€m
2 568	2 713	Investment gains	246	251
257	488	Other investment income	46	25
(117)	(124)	Operating expenses	(11)	(11)
(62)	(59)	Finance costs	(6)	(6)
-	(5)	Indirect taxation	-	-
(39)	(1)	Direct taxation	-	(4)
2 607	3 012	Profit for the year	275	255
48	163	Translation adjustment	(143)	(7)
2 655	3 175	Comprehensive income for the year	132	248
Salient features				
2 059	2 664	Net asset value per share (cents)	225	201
25%	27%	Net asset value CAGR *	N/A	N/A
433	579	Normalised headline earnings per share (cents) †	53	42
545	581	Headline earnings per share (cents) – basic and diluted	53	53
654	581	Earnings per share (cents) – basic and diluted	53	64
20.59	26.64	Proposed/paid ordinary dividend per share (cents)	2.12	2.13
Financial statistics				
10 534	17 752	Market capitalisation	1 500	1 030
506	510	Ordinary shares in issue (m)	510	506
(5)	(5)	Treasury shares (m)	(5)	(5)
501	505	Ordinary shares outstanding (m)	505	501
399	504	Weighted average ordinary shares in issue (m) – basic and diluted	504	399
2 081	3 480	Closing ordinary share price (cents)	294	203
-	135.63	Preference dividend per share paid 3 December 2012 (cents)	11.9903	-
-	440.79	Preference dividend per share declared 28 May 2013 (cents)	35.0883	-

* Compound Annual Growth Rate ("CAGR") is calculated over any three-year period commencing on 1 April 2011 and assuming an opening NAV of the R16.50 Rights Offer price

† Headline Earnings for the year divided by ordinary shares outstanding at year-end

Abridged group statement of financial position

as at 31 March 2013

Audited 31 March 2012	Audited 31 March 2013		Audited 31 March 2013	Audited 31 March 2012
R'm	R'm		€m	€m
11 251	14 523	ASSETS	1 226	1 099
Non-current assets				
9 961	13 114	Investments	1 108	973
1 284	1 399	Loan receivable	117	125
6	10	Property and equipment	1	1
543	618	Current assets	53	53
20	115	Accounts receivable	10	2
523	503	Cash and cash equivalents	43	51
11 794	15 141	Total assets	1 279	1 152
EQUITY AND LIABILITIES				
10 321	13 458	Ordinary shareholders' equity and reserves	1 137	1 008
-	1 469	Preference shareholders' equity	124	-
1 410	163	Non-current liabilities	14	138
1 370	141	Borrowings	12	134
40	22	Deferred tax liability	2	4
63	51	Current liabilities	4	6
11 794	15 141	Total equity and liabilities	1 279	1 152
506	510	Ordinary shares in issue (m)	510	506
(5)	(5)	Treasury shares (m)	(5)	(5)
501	505	Outstanding shares for NAV calculation (m)	505	501
2 059	2 664	Net asset value per share (cents)	225	201

Abridged group statement of changes in equity

for the year ended 31 March 2013

Audited 31 March 2012	Audited 31 March 2013		Audited 31 March 2013	Audited 31 March 2012
R'm	R'm		€m	€m
1 491	10 321	Attributable to ordinary shareholders	1 008	157
2 607	3 012	Ordinary shareholders balance at beginning of the year	275	255
48	163	Profit for the year	(143)	(7)
(16)	(2)	Translation adjustments	-	(2)
-	(16)	Net purchase of treasury shares/rights	(1)	-
-	(20)	Ordinary dividends paid	(2)	-
6 389	-	Earnings attributed to preference shares Rights Offer and Private Placement issue ("Transaction")	-	624
(198)	-	Transaction costs	-	(19)
10 321	13 458	Ordinary shareholders balance at end of the year	1 137	1 008
-	1 500	Attributable to preference shareholders	137	-
-	(31)	Preference share issue on 6 August 2012	(3)	-
-	-	Preference share transaction cost	(10)	-
-	20	Translation adjustments	2	-
-	(20)	Earnings attributed to preference shares	(2)	-
-	-	Preference dividend paid	-	-
-	1 469	Preference shareholders balance at end of the year	124	-

Group statement of cash flows

for the year ended 31 March 2013

Audited 31 March 2012	Audited 31 March 2013		Audited 31 March 2013	Audited 31 March 2012
R'm	R'm		€m	€m
1 126	126	Cash flows from operating activities	11	110
75	61	Investment proceeds	5	7
4	24	Fees received	2	-
-	111	Interest received	9	-
(162)	(135)	Dividends received	(10)	(15)
(118)	(24)	Operating expenses paid	(2)	(12)
(30)	(59)	Taxation paid	(5)	(3)
895	104	Operating cash flow excluding purchase of investments	10	87
(6 450)	(386)	Purchase of investments	(33)	(630)
(5 555)	(282)	Net cash used in operating activities	(23)	(543)
-	(8)	Acquisition of property and equipment	(1)	-
-	(8)	Net cash used in investing activities	(1)	-
6 389	-	Proceeds from rights offer and private placement issue ("Transaction")	-	624
(187)	-	Transaction costs	-	(18)
-	1 500	Proceeds from issue of preference shares	127	-
-	(31)	Preference share transaction cost	(3)	-
1 337	(1 231)	(Repayment of)/proceeds from long-term borrowings	(104)	131
(1 200)	-	Loan advanced to Investment Team	-	(117)
(450)	-	Repayment of redeemable preference shares	-	(44)
(16)	(2)	Net purchase of treasury shares	-	(2)
-	(16)	Ordinary dividend paid	(1)	-
-	(20)	Preference dividend paid	(2)	-
5 873	200	Net cash from financing activities	17	574
318	(90)	Net (decrease)/increase in cash and cash equivalents	(7)	31
33	70	Effects of exchange rate changes on cash and cash equivalents	(1)	2
172	523	Cash and cash equivalents at beginning of year	51	18
523	503	Cash and cash equivalents at end of year	43	51

NOTES TO THE ABRIDGED FINANCIAL STATEMENTS

for the year ended 31 March 2013

1. ACCOUNTING POLICIES

1.1 Basis for preparation

The financial statements of the Group are prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, on the going concern principle, using the historical cost basis except where otherwise indicated. The abridged financial statements are presented in accordance with IAS 34 (Interim Financial Reporting). The accounting policies and methods of computation are consistent with those applied in the annual financial statements for the year ended 31 March 2012.

The Group's financial statements are prepared using both the Euro (€/EUR) and SA Rand (R/ZAR) as its presentation currencies. The Group has three functional currencies: USD (US\$), GBP (£/GBP) and SA Rand for the respective jurisdictions in which it operates. The financial statements have been prepared using the following spot exchange rates:

	2013		2012	
	Closing	Average	Closing	Average
USD/ZAR	9.2358	8.5067	7.6687	7.4507
GBP/ZAR	14.0359	13.4380	12.2900	11.8767
EUR/ZAR	11.8391	10.9589	10.2364	10.2165
USD/EUR	0.7802	0.7770	0.7492	0.7293
GBP/EUR	1.1858	1.2279	1.2006	1.1625

2. HEADLINE EARNINGS RECONCILIATION

Audited 31 March 2012	Audited 31 March 2013		Audited 31 March 2013	Audited 31 March 2012
R'm	R'm		€m	€m
2 607	3 012	The calculation of the basic and diluted earnings per share and headline earnings per share is based on the following data: Profit for the year	275	255
-	(20)	Preference dividend paid 3 December 2012 for the period ending 30 September 2012	(2)	-
-	(66)	Preference dividend declared 28 May 2013 for the six months ending 31 March 2013	(6)	-
2 607	2 926	Earnings	267	255
(434)	-	Capital item	-	(42)
2 173	2 926	Headline earnings	267	213

3. SUBSEQUENT EVENTS

No events have taken place between 31 March 2013 and the date of the release of this report, which would have a material impact on either the financial position or operating results of the Group.

AUDITOR'S OPINION

The external auditors, Deloitte Audit Limited, have issued an unmodified audit opinion on the Group's financial statements for the 31 March 2013 year end. The audit was conducted in accordance with International Standards on Auditing. These abridged provisional financial statements have been derived from the Group financial statements and are consistent in all material respects with the Group financial statements. A copy of their audit report is available for inspection at the Company's registered office. Any reference to future financial performance included in this announcement, has not been reviewed or reported on by the Company's auditors. The auditor's report does not necessarily cover all of the information contained in this announcement/financial report. Shareholders are advised that in order to obtain an understanding of the nature of the auditor's work, they should obtain a copy of that report from the registered office of the company.

REVIEW OF OPERATIONS

THE BUSINESS OF BRAIT

Brait is an investment holding company whose shares are listed on the Euro MTF Market of the Luxembourg Stock Exchange and also on the JSE. Brait's portfolio mostly comprises holdings in privately owned businesses operating in a range of industries.

The Board of Directors (Board) is pleased to report on the final results for the year ended 31 March 2013.

VALUE DRIVERS

Growth in NAV is the Company's key performance measure and the following additional factors are the other core value drivers of the business:

- Minimal cost leakage;
- Minimal balance sheet cash drag;
- Significant cash flow within the underlying assets; and
- Predictable and consistent ordinary dividend to NAV yield.

GROWTH IN NAV

Brait targets growth in its NAV per share at a compound rate of at least 15% per annum (CAGR) over any three-year period commencing 1 April 2011 and assuming an opening NAV of the ZAR16.50 Rights Offer Price. The two-year CAGR for the period to 31 March 2013 is a pleasing 27%. The Group's NAV per share of ZAR26.64 at 31 March 2013 represents a 29% increase on the ZAR20.59 NAV at 31 March 2012, which compares favourably to the 15% benchmark performance measure.

Growth in EBITDA and cash flow generation of investee companies continue to be the drivers of the Group NAV, with the EV/EBITDA valuation multiples applied remaining unchanged.

The Group's valuation policy is in accordance with the principles of the International Private Equity and Venture Capital (IPEVC) guidelines and IFRS. At reporting date, the EV/EBITDA valuation multiples for the significant portfolio investments are Pepkor at 8x; Premier Foods at 6.5x; Iceland Foods at 6.5x.

The current NAV break-down is as follows:

31 March 2012	31 March 2013		31 March 2013	31 March 2012
R'm	R'm		€m	€m
9 961	13 114	Investments	1 108	973
6 701	9 278	Pepkor	784	655
1 191	1 463	Premier Foods	124	116
998	1 449	Iceland Foods	122	97
584	594	PE fund investments	50	57
487	330	Other investments	28	48
1 284	1 399	Loan receivable	117	125
523	503	Cash and cash equivalents	43	51
6	10	Property and equipment	1	1
20	115	Accounts receivable	10	2
11 794	15 141	Total assets	1 279	1 152
1 473	214	Total liabilities	18	144
1 370	141	Borrowings	12	134
40	22	Deferred tax liability	2	4
63	51	Current liabilities	4	6
-	1 469	Preference share equity	124	-
10 321	13 458	Net Asset Value	1 137	1 008
501	505	Number of issued shares	505	501
2 059	2 664	(mil, excluding treasury shares)	225	201
		Net asset value per share (cents)		

Key highlights of the Group's portfolio are:

- Pepkor's sales for the first six months of its FY2013 are 22% up on the comparative period. This, together with continued focus on operating efficiencies, has resulted in EBITDA margin increasing to 12.1% (H1 FY2012: 10.9%). This in turn has translated into a 36% and 46% increase in EBITDA and Profit after Tax, respectively, for the period. Free cash flow generation remains strong
- Premier Foods traded in line with expectations for the first six months of its FY2013. The business managed to largely maintain volumes against an overall market decline for milling and baking, which resulted in overall market share increases for Premier Foods. The first non-milling and baking investment was concluded during May 2013 with the acquisition of confectionary brands Manhattan and Super C, together with the related production facilities. Furthermore, Brait increased its shareholding in Premier Foods to 79.9% (FY2012: 65.8%)
- Iceland Foods delivered on its cash generation investment thesis in FY2013, increasing EBITDA to free cash flow conversion to 73% (FY2012: 70%). The resulting de-gearing facilitated a 50 bps reduction on its debt funding rates. Despite challenging market conditions, the business managed to increase both its sales and market share. The weakening Rand further enhanced Brait's carrying value for Iceland Foods.

Minimal cost leakage

Operating expenditure for the year of ZAR124 million (6% increase on FY2012) represents a favourable ratio of 0.68% (FY2012: 0.79%) to Assets Under Management (AUM) compared to the target of 0.85% or less.

Minimal balance sheet cash drag

The Group maintains minimal cash holdings on balance sheet to avoid diluting overall target returns. Cash and cash equivalents at 3.7% of NAV (FY2012: 5.1%) are well within the Group's benchmark maximum of 25% of NAV. Cash and available facilities of R2.7 billion are in place to fund new investments.

Significant cash flow within the underlying assets

Brait received investment cash inflows of ZAR274 million during the year comprising: ZAR128 million maiden dividend income from Pepkor (Pepkor paid a total dividend of ZAR346 million during March 2013); ZAR28 million from the servicing of loan claims by Premier Foods and Iceland Foods and ZAR118 million from realisations within the PE Fund and Other Investments.

Predictable and consistent bonus share issue or ordinary dividend to NAV yield

The Group's policy is an ordinary bonus share issue or dividend to NAV yield of 1% – 2.5% per annum. It favours a bonus share issue or, alternatively, an ordinary cash dividend. Bonus shares and dividends are considered annually when the results for each year are published. The extent of any bonus shares and dividends is determined relative to net operating cash flows which includes proceeds received on the realisation of loans and investments from time to time and which are not earmarked for new projects or required for liquidity. For the year under review, a bonus share issue (with a cash dividend alternative) of 1% of NAV (being FY2012's NAV of ZAR20.59 cents per share) was paid out in August 2012, with 85% of shareholders electing to receive bonus shares.

See details below on the proposed bonus share issue or, alternatively, ordinary dividend for the 2013 year.

GROUP FUNDING POSITION

A funding highlight for the Group was the successful placing of ZAR1.5 billion in perpetual preference shares on 6 August 2012, with over ZAR2 billion of applications having been received. The net proceeds raised were applied against the Group's drawn borrowings. A further ZAR500 million remains to be placed in the future under the existing ZAR2 billion preference share programme.

With effect from 1 May 2013, the interest rate margin on the Group's term debt has reduced from 340-400bps to 270bps (above the 3 month JIBAR rate) with the commitment fee for undrawn facilities reduced from 125bps to 70bps. This has been facilitated by strong NAV growth, a healthier balance sheet resulting from the replacement of debt with preference share funding and the receipt of investment cash inflows from the underlying portfolio companies.

The Board believes that the Group is adequately funded with ZAR2.7 billion available to fund new investment opportunities. Importantly the majority of this funding is in the form of low cost facilities instead of cash, thereby providing maximum returns for shareholders.

The Group continues to explore new sources of funding through raising cheaper and more permanent forms of capital to achieve a more efficient capital structure.

PREFERENCE DIVIDEND DECLARED

The Board declared, on 28 May 2013, a preference dividend of ZAR4.4079/EUR0.350883 per share for the six months ended 31 March 2013. The issued cumulative, non-participating preference share capital at the date of this declaration is 15 000 000 preference shares of ZAR100 each. A separate announcement setting out the salient dates was released to the market on Wednesday, 29 May 2013.

PROPOSED BONUS SHARE ISSUE OR, ALTERNATIVELY, CASH DIVIDEND

The Board has proposed a bonus share issue of new, fully paid, ordinary Brait shares with a par value of EUR0.22 each ("New Shares") in proportion to shareholders' shareholding in Brait, payable to