

the loan amount owing by Fleet to the Lenders at each reporting date, reduced by the pledged Brait shares held as collateral for this loan, which are valued at the closing share price. The number of pledged Brait shares recognised as collateral is limited to the extent of the loan amount owing by respective individual Investment Team Borrowers, calculated using the closing share price at each reporting date.

Previously reported	Adjustment	Restated	March 2018	Restated	Adjustment	Previously reported
R'm	R'm	R'm		EUR'm	EUR'm	EUR'm
(4 482)	(906)	(5 388)	Share capital and premium	(565)	(95)	(470)
5 125	-	5 125	Foreign currency translation reserve	881	34	847
(864)	-	(864)	Convertible Bond reserve	(57)	-	(57)
(26 904)	(353)	(27 257)	Retained earnings	(2 204)	(25)	(2 179)
(27 125)	(1 259)	(28 384)	Ordinary shareholders' equity and reserves (NAV)	(1 945)	(86)	(1 859)
(1 910)	1 910	-	Other liability	-	131	(131)
-	(651)	(651)	Financial guarantee liability	(45)	(45)	-
(52.4)	(34.9)	(17.5)	Number of treasury shares (m)	(17.5)	(34.9)	(52.4)
5 732	(146)	5 586	Net asset value per share (cents)	383	(10)	393

- 2.2 Restatement impact on Group statement of comprehensive income
As a result of recognising the net exposure in terms of the financial guarantee to Fleet as a liability, the change in exposure during the period is recognised in the line item "Other expenses"

Previously Reported	Adjustment	Restated	March 2018	Restated	Adjustment	Previously Reported
R'm	R'm	R'm		EUR'm	EUR'm	EUR'm
(897)	187	(710)	Finance costs	(47)	12	(59)
-	(651)	(651)	Other expenses	(45)	(45)	-
(9 249)	-	(9 249)	Other unchanged income/expense items	(608)	-	(608)
(10 146)	(464)	(10 610)	Loss for the year	(700)	(33)	(667)
(297)	-	(297)	Translation adjustments	(99)	-	(99)
(10 443)	(464)	(10 907)	Comprehensive loss for the year	(799)	(33)	(766)
(2 144)	52	(2 092)	Earnings/Headline earnings per share - basic (cents)	(138)	3	(141)

- 2.3 Restatement impact on Group statement of cash flows
Under the previous consolidation basis, repayments made by Fleet or the Investment Team Borrowers on their respective outstanding loan amount gave rise to cash flows to Brait. As a result of recognising the net exposure in terms of the financial guarantee to Fleet as a liability, Brait's cash flow statement will now only reflect a cash outflow should this be required at settlement.

R'm	R'm	R'm	March 2018	EUR'm	EUR'm	EUR'm
(113)	(55)	(168)	Net purchase of treasury shares	(11)	(5)	(6)
(348)	55	(293)	Interest paid	(20)	3	(23)
134	-	134	Other unchanged cash flow items	8	-	8
(327)	-	(327)	Net decrease in cash and cash equivalents	(23)	(2)	(21)
(50)	-	(50)	Effects of exchange rates on cash	(8)	2	(10)
3 284	-	3 284	Cash and cash equivalents at beginning of year	230	-	230
2 907	-	2 907	Cash and cash equivalents at end of year	199	-	199

3. INVESTMENTS
The Group designates the majority of its financial asset investments as FVTPL as the Group is managed on a fair value basis, with any resultant gain or loss recognised in investment gains/losses. Fair value is determined in accordance with IFRS 13.

Statement of financial position items carried at fair value include investments in equity debt and shareholder funding instruments. The Group applies a number of methodologies to determine and assess the reasonableness of the fair value, which may include the following: earnings multiple; recent transaction prices; net asset value, and price to book multiple. Listed investments are held at recent quoted transaction prices.

The primary valuation model utilised for valuing unlisted portfolio investments is the maintainable earnings multiple model. Maintainable earnings are derived with reference to the mix of prior year audited EBITDA and latest available current year forecast EBITDA per the portfolio company, adjusted for any non-recurring income/expenditure. As the year progresses, so the weighting is increased towards the portfolio company's forecast.

The Directors decide on an appropriate group of comparable quoted companies from which to base the EV/EBITDA multiple. The three-year trailing average multiple of the comparable quoted companies is adjusted for points of difference, where required, to the portfolio company being valued.

In accordance with IFRS 13, no control premium adjustment is considered for those portfolio investments in which the Group holds a majority interest. The peer average spot multiple at reporting date is also considered. The equity valuation takes consideration of the portfolio company's net debt/cash on hand as per its latest available financial results. Further valuation information can be obtained from the 30 September 2018 investor presentation on the Group's website, www.brait.com.

31 March 2018	30 Sept 2017	30 Sept 2018		30 Sept 2018	30 Sept 2017	31 March 2018
R'm	R'm	R'm		EUR'm	EUR'm	EUR'm
36 497	40 023	37 710	The Group's portfolio of investments	2 297	2 499	2 501
			Equity and shareholder funding investments			
17 067	17 726	17 972	Virgin Active	1 095	1 107	1 169
10 735	12 030	9 945	Premier	606	751	736
6 287	8 511	6 602	Iceland Foods	402	531	431
-	-	-	New Look	-	-	-
2 408	1 756	3 191	Other Investments	194	110	165

Valuation metrics	30 September 2018			30 September 2017			31 March 2018		
	EBITDA	Multiple	3rd Party Net Debt	EBITDA	Multiple	3rd Party Net Debt	EBITDA	Multiple	3rd Party Net Debt
Virgin Active (GBP'm)	139	11.4x	345	139	11.4x	336	144	11.4x	331
Premier (R'm)	1 084	11.4x	2 118	1 170	12.4x	1 768	1 065	12.4x	1 938
Iceland Foods (GBP'm)	153	8.4x	713	163	9.0x	687	157	8.4x	689
New Look (GBP'm)		Note 1			Note 1			Note 1	
Other investments		Note 2			varied			Note 2	

Note 1 Brait's equity and shareholder loan investments in New Look are valued at nil based on the Enterprise Value at the reporting dates shown.

Note 2 As Brait was in the process of building a position in certain public market securities, this was referred to as a "Listed Position" at 31 March 2018. This Listed Position relates to New Look Senior Secured Notes ("SSNs"), which at 30 September 2018, applying closing quoted prices translated at closing exchange rates, represents a carrying value of GBP111 million (R2.05 billion). The nominal value for this holding is GBP189 million, which represents 18.2% of the SSNs in issue.

Fair Value Hierarchy

IFRS 13 provides a hierarchy that classifies inputs used to determine fair value. Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 Inputs for the assets or liability that are not based on observable market data.

The Level 1 classification relates to Brait's holding of SSNs. There are no financial assets that are categorised as Level 2 in the current or prior period. All Level 3 investments have been valued using a maintainable earnings multiple model.

Level 1 R'm	Level 3 R'm	Total R'm	30 September 2018	Level 1 EUR'm	Level 3 EUR'm	Total EUR'm
-	17 972	17 972	Virgin Active	-	1 095	1 095
-	6 980	6 980	Premier	-	425	425
-	6 602	6 602	Iceland Foods	-	402	402
2 050	1 141	3 191	Other investments (1)	125	69	194
2 050	32 695	34 745	Investments at fair value	125	1 991	2 116
		2 965	Premier shareholding funding			181
		2 965	Investments at amortised cost			181
		37 710	Total investments			2 297

(1) The Other Investments portfolio comprises Brait's holding of the SSNs, its investment in DGB and remaining private equity fund investments.

Audited year ended 31 March 2018	Unaudited six months 30 Sept 2017	Unaudited six months 30 Sept 2018		Unaudited six months 30 Sept 2018	Unaudited six months 30 Sept 2017	Audited year ended 31 March 2018
R'm	R'm	R'm		EUR'm	EUR'm	EUR'm
25	3	273	4. ACCOUNTS RECEIVABLE	17	-	2
			Included in accounts receivable is the outstanding balance of GBP14.1 million (R260 million/EUR15.8 million) relating to the New Look debtor factoring as per note 11.			
2 907	3 287	2 069	5. CASH AND CASH EQUIVALENTS	126	205	199
			Balances with banks			
155	270	82	- ZAR cash	5	17	11
104	96	14	- USD cash	1	6	7
2 648	2 921	1 973	- GBP cash	120	182	181

Audited year ended 31 March 2018	Unaudited six months 30 Sept 2017	Unaudited six months 30 Sept 2018		Unaudited six months 30 Sept 2018	Unaudited six months 30 Sept 2017	Audited year ended 31 March 2018
R'm	R'm	R'm		EUR'm	EUR'm	EUR'm
5 443	5 883	6 124	6. CONVERTIBLE BONDS	373	367	373
			On 18 September 2015 Brait received GBP350 million from the issuance of its five-year unsecured convertible bonds ("Bonds"). The Bonds listed on the Open Market (Freiverkehr) segment of the Frankfurt Stock Exchange on 15 October 2015 and carry a fixed coupon of 2.75% per annum payable semi-annually in arrears. The initial conversion price of GBP7.9214 per ordinary share represented a 30% premium to the VWAP of Brait's ordinary shares between launch and pricing on 11 September 2015. The adjusted conversion price at reporting date is GBP7.7613 per ordinary share, which takes into account Brait's bonus share issues and cash dividend			

alternative since date of issue, in accordance with the Bonds terms and conditions. Using this conversion price, the Bonds would be entitled to convert into 45.096 million ordinary shares (8.6% of Brait's current share capital of 525.599 million ordinary shares) on exercise of bondholder conversion rights.

In the event that the bondholders have not exercised their conversion rights in accordance with the terms and conditions of the Bonds, the Bonds are settled at par value in cash on maturity on 18 September 2020. In accordance with IAS32, the Bonds' liability component is measured at reporting date as GBP 332.1, million (FY 2018: GBP 328.0 million; HY 2018: GBP 332.9 million) and translated into Rands using the closing GBP/ZAR exchange rate

Audited year ended 31 March 2018 R'm	Unaudited six months		7. BORROWINGS	Unaudited six months		Audited year ended 31 March 2018 EUR'm
	30 Sept 2017 R'm	30 Sept 2018 R'm		30 Sept 2018 EUR'm	30 Sept 2017 EUR'm	
2 669	2 736	4 719	Opening Balance	323	177	186
372	81	241	Interest accrual	15	5	24
-	-	-	Foreign currency translation	(37)	(8)	13
1 678	500	200	Net cash drawn from Borrowings	13	33	100
1 971	500	200	Drawdowns	13	33	120
(293)	-	-	Repayments	-	-	(20)
4 719	3 317	5 160	Closing Balance	314	207	323

The loan from FirstRand Bank Limited (trading through its Rand Merchant Bank division) and Standard Bank of South Africa Limited (the "Lenders") is Rand denominated, bears interest at JIBAR plus 3.0% repayable quarterly, with a right to rollup. The R8.5 billion facility expires in December 2020 and is secured by Group assets.

Restated year ended 31 March 2018 R'm	Unaudited six months		8. FINANCIAL GUARANTEE LIABILITY	Unaudited six months		Restated year ended 31 March 2018 EUR'm
	30 Sept 2017 R'm	30 Sept 2018 R'm		30 Sept 2017 EUR'm	30 Sept 2017 EUR'm	
651	-	685	At reporting date, Brait's net exposure in terms of its financial guarantee is R685 million (FY2018: R651 million). This represents the shortfall at reporting date between the loan amount owing by Fleet to the Lenders of R2 007 million (FY2018: R1 910 million), for which Brait has provided an indemnity, and the R1,322 million (FY2018: R1 259 million) value of Brait shares owned by the Investment Team and Fleet, which are pledged as collateral to Brait for its indemnity, and valued at the closing share price of R37.78 (FY2018: R36.10).	42	-	45

Fleet's loan owing to the Lenders is Rand denominated and bears interest at JIBAR plus 3%, with quarterly compounding of interest. The current term of the loan is 6 December 2020.

The number of pledged Brait shares owned by the Investment Team available as collateral to Brait at each reporting date is limited to the extent of the loan amount owing by respective Investment Team Borrowers, calculated using the closing share price. As a result of this calculation, 2.5 million pledged shares are not recognised by Brait as collateral (FY2018: 2.6 million).

At 30 September 2017, Brait's net exposure of R440 million was recognised as a contingent liability (refer to note 12.1). Brait has since recognised its net exposure in terms of this financial guarantee as a liability, with changes in exposure recognised in the line item "other expenses" in the statement of comprehensive income.

(10 610) 507 (2 092)	(7 980) 506 (1 577)	(3 394) 508 (668)	9. HEADLINE EARNINGS RECONCILIATION	HEADLINE EARNINGS RECONCILIATION		(700) 507 (138)
				Loss and headline loss	Weighted average ordinary shares in issue (m) - basic	
			Loss and headline loss per share (cents) - basic	(216)	(532)	(700)
				508	506	507
				(43)	(105)	(138)

The conversion of the Bonds is anti-dilutive

Restated 31 March 2018	30 Sept 2017	30 Sept 2018	30 Sept 2018	30 Sept 2017	Restated 31 March 2018
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10. TREASURY SHARES						
14 576 784	14 576 784	17 475 070		Opening number of shares held for the vested benefit of Brait SE	17 475 070	14 576 784
2 898 286	2 898 286	-		Number of treasury shares purchased	-	2 898 286
17 475 070	17 475 070	17 475 070		Closing number of shares held for the vested benefit of Brait SE	17 475 070	17 475 070

11. RELATED PARTIES

Transactions between the Company and its subsidiaries have been eliminated on consolidation or on fair value of subsidiaries and are not disclosed in this note. During the six month period ended 30 September 2018, Group companies entered into the following transactions with related parties who are not members of the Group:

On 10 May 2018, Brait Capital International Limited ("BCIL") (a wholly owned subsidiary of Brait SE) and New Look Retailers Limited ("NLR") (a wholly owned subsidiary of New Look Retail Group Limited) entered into a Debtor Purchase Agreement ("Agreement"). The terms of the Agreement allow NLR to sell and assign approved 3rd Party E-commerce debtor balances to BCIL, with no recourse. The credit assessment of debts offered and the decision to purchase are at the sole discretion of BCIL. The trade terms of the debtors acquired vary between 30 days and 75 days. A factoring charge of three-month LIBOR plus 2.0% per annum applies, which is within the pricing range quoted by third party banks. The current outstanding balance of GBP 14.1 million is included as part of Accounts Receivable as per note 4.

Audited year ended	Unaudited six months		Unaudited six months		Audited year ended
31 March 2018	30 Sept 2017	30 Sept 2018	30 Sept 2017	30 Sept 2017	31 March 2018
R'm	R'm	R'm	EUR'm	EUR'm	EUR'm
(17)	(8)	(9)	(1)	(1)	(1)
(2)	(1)	(1)	-	-	-
(2)	(1)	(1)	-	-	-
(3)	-	-	-	-	-

Loss from operations include:

Non-executive directors' fees

Professional fees - M Partners S.à r.l (1)

Professional fees - Maitland International Holdings Plc (1)

Other expenses - Maitland International Holdings Plc (1)

(1) HRW Troskie is a director and shareholder of Brait, and is a director and shareholder of Maitland International Holdings Plc; M Partners S.a r.l. is a Maitland network law firm; HRW Troskie is neither a director nor a shareholder of M Partners S.a r.l.

Audited year ended	Unaudited six months		Unaudited six months		Audited year ended
31 March 2018	30 Sept 2017	30 Sept 2018	30 Sept 2018	30 Sept 2017	31 March 2018
R'm	R'm	R'm	EUR'm	EUR'm	EUR'm

12. CONTINGENT LIABILITIES AND COMMITMENTS

12.1 Contingencies

As at 30 September 2017, Brait's net exposure for its financial guarantee to fleet was R440 million. Given the remaining term was more than three years, this amount was disclosed as a contingent liability. Brait has since recognised its net exposure in terms of this financial guarantee as a liability (refer to note 8)

12.2 Commitments

6 209	6 882	6 806	415	430	425
160	175	177	11	11	11
240	350	177	11	22	16
5 809	6 357	6 452	393	397	398

(1) The coupon payments due amounts reflect the semi-annual coupons payable in arrears over the Bond's five-year term. The principal settlement due amount is only payable in the event that the bondholders have not exercised their conversion rights. Brait has a soft call to early settle the Bonds at their par value after 9 October 2018 if the value of the ordinary shares underlying the Bonds is equal to or exceeds GBP130,000 for more than 20 trading days after 9 October 2018. If the soft call is exercised, coupons from 18 September 2018 to 18 September 2020 will not be payable.

15	88	16	1	5	1
2	2	2	-	-	-
3	3	3	-	-	-
6 229	6 975	6 827	416	435	426

12.3 OTHER

The Group has rights and obligations in terms of shareholder or purchase and sale agreements relating to its present or former investments.

13. POST-BALANCE SHEET EVENTS

No events have taken place between 30 September 2018 and the date of the release of this report, which would have a material impact on either the financial position or operating results of the Group.

Review of operations

The Board of Directors hereby reports to shareholders on the Group's unaudited interim results for the six months ended 30 September 2018.

Commenting on the results, Brait's Chairman Jabu Moleketi said: "Brait has performed in line with expectations with a broadly flat performance in a

tough environment in both South Africa and the United Kingdom. Focus continues on driving growth and value for shareholders in its underlying portfolio companies in addition to progressing strategies to reduce debt on Brait's own balance sheet and increasing cash flow at Brait itself".

FINANCIAL HIGHLIGHTS

- Key performance metric of NAV per share largely flat for the six months ended 30 September 2018 at ZAR55.23 (31 March 2018: restated NAV per share of ZAR55.86 - Note 1)
- Valuation multiple for Premier reduced from 12.4x to 11.4x; Virgin Active and Iceland Foods unchanged
- The Listed Position refers to New Look Senior Secured Notes (GBP111 million carrying value), which are included in the Other Investments portfolio
- Cash received from portfolio for the current six-month period of ZAR545 million, which compares to ZAR484 million received during FY2018
- Available cash and facilities of ZAR3.4 billion at reporting date
- Operating costs to AUM at 0.68%, within target of being less than 0.85%

Note 1: The audited NAV per share at 31 March 2018 of ZAR57.32 has been restated to ZAR55.86. Refer to the discussion on the reversion to the previous accounting treatment for Fleet.

REPORTED NAV PER SHARE

Brait's valuation policy is to reference the EV/EBITDA valuation multiple on a historical basis for each of its investments, relative to their peer group's average 3-year trailing multiple. The EV/EBITDA historical valuation multiples used compared to respective peer average multiples are:

	30 September 2018			31 March 2018			30 September 2017		
	Valuation multiple used	% discount/ (premium) to peer average:		Valuation multiple used	% discount/ (premium) to peer average:		Valuation multiple used	% discount/ (premium) to peer average:	
		3-year	spot		3-year	spot		3-year	spot
Virgin Active	11.4x	17%	24%	11.4x	16%	17%	11.4x	17%	15%
Premier	11.4x	10%	(8%)	12.4x	5%	2%	12.4x	7%	(10%)
Iceland Foods	8.4x	14%	5%	8.4x	18%	-	9.0x	21%	20%
New Look (Note 2)	-	-	-	-	-	-	-	-	-

Note 2: Brait's equity investment in New Look since 30 September 2017 is valued at zero based on the Enterprise Value at reporting dates

The composition of the peer groups applied are unchanged, with the exception of Iceland Foods, where as of 31 March 2018, following the delisting of Booker, Iceland Foods' peer group includes Marks & Spencer as a replacement.

The valuation multiple for Premier was reduced from 12.4x to 11.4x at reporting date, largely to take consideration of the decline in the peer spot multiple evidenced in the current period. The 11.4x multiple used represents a 10% discount to the peer average 3-year trailing multiple at reporting date.

The NAV breakdown is as follows:

Unaudited	Restated	Unaudited		Unaudited	Restated	Unaudited
30 September	31 March	30 September		30 September	31 March	30 September
2017	2018	2018		2018	2018	2017
ZAR'm	ZAR'm	ZAR'm	%	EUR'm	EUR'm	EUR'm
40 023	36 497	37 710	Investments	94	2 297	2 501
17 726	17 067	17 972	Virgin Active	45	1 095	1 169
12 030	10 735	9 945	Premier	25	606	736
8 511	6 287	6 602	Iceland Foods	16	402	431
-	-	-	New Look	-	-	-
1 756	2 408	3 191	Other investments	8	194	165
3 287	2 907	2 069	Cash and cash equivalents	5	126	199
3	25	273	Accounts receivable	1	17	2
43 313	39 429	40 052	Total assets	100	2 440	2 702
9 462	11 045	11 988	Total liabilities	730	757	590
5 883	5 443	6 124	Convertible bond	373	373	367
3 317	4 719	5 160	Borrowings	314	323	207
-	651	685	Financial guarantee liability	42	45	-
262	232	19	Accounts payable	1	16	16
33 851	28 384	28 064	NAV	1 710	1 945	2 114
508.12	508.12	508.12	Net issued ordinary shares ('mil)	508.12	508.12	508.12
6 662	5 586	5 523	NAV per share (cents)	336	383	416

Note: The closing GBP/ZAR exchange rates used to translate the Group's net Pound denominated assets into its rand presentation currency are as at 30 September 2018: R18.43; 31 March 2018 - R16.60; 30 September 2017 - R18.16

KEY HIGHLIGHTS FOR THE GROUP'S INVESTMENT PORTFOLIO ARE:

Virgin Active

- For the nine months ended 30 September 2018, Virgin Active has focused on membership growth, investment into its existing club portfolio and selected new club rollouts to support growth in several of its territories.
- Virgin Active has expanded its group exercise offering and enhanced its digital platform in order to improve the member experience.

- Using actual Pound Sterling exchange rates for the nine months ended 30 September 2018, revenue grew by 1%, with EBITDA decreasing by 6% on the comparative period. EBITDA growth was impacted by the upfront recognition of increased commission costs associated with the substantial growth in sales, new club start-up expenses and adverse exchange rate movements. Excluding these impacts, EBITDA at constant currency was up 7%. All territories generated positive revenue growth, driven by volume growth in membership and the maturing of new and developing clubs.
- During the nine months ended 30 September 2018, Virgin Active has opened a net 5 new clubs, with the group now comprising 238 well invested profitable clubs with 1.2 million members across 8 countries.
- Closing membership at 30 September 2018, excluding club closures, grew 3% over the comparative period, driven by membership sales that were up 13% relative to the comparative period.
- Virgin Active continues to invest in boutique quality group exercise, where studio space has been increased across the UK estate. In South Africa, 9 new format group exercise studios have been introduced.
- Virgin Active has made further investment in improving its digital proposition. In Italy, new initiatives include digital coaching and Revolution Live, which offers customers the ability to participate in digital cycle classes outside of the gym.
- Post the GBP25 million repayment of shareholder funding in September 2018, of which Brait received GBP19.8 million (ZAR365 million), Virgin Active's leverage ratio for net debt owing to third parties, based on last twelve months (LTM) EBITDA, is 2.5x (30 September 2017: 2.4x)
- Virgin Active, in which Brait has an effective 71.9% (HY2018: 71.9%) equity value participation (post dilution for the performance based sweet equity granted to the Virgin Active management team) and 79.2% (HY2018: 79.2%) shareholder funding participation, has a carrying value of ZAR18.0 billion (HY2018: ZAR17.7 billion), representing 45% of Brait's total assets (HY2018: 41%).

Premier

- In a challenging macro environment Premier's focus on margin management delivered EBITDA growth of 10% for the six months ended 30 September 2018. Lower commodity prices and the resulting deflationary environment led to group revenue for the period reducing by 8% on the comparative.
- EBITDA margin of 10.2% compares favourably to the 8.5% for the prior period. Whilst gross profit margin for the current six-month period was largely in line with FY2018, increased costs derived from the weakened rand, higher fuel prices, labour settlements and administration costs resulted in the slight decrease in EBITDA margin compared to FY2018's 10.4%.
- The milling division, which represents 30% of net revenue, generated a 158% increase in EBITDA, led by the maize business, which continues to improve profitability after the extreme price volatility experienced post the drought in 2016 and record maize crop in 2017/18.
- Premier's bread division, which accounted for 52% of the group's net revenue, recorded a satisfactory performance in a market which remains deflationary. Sales volumes grew by 2.4% over the comparative period, with the average selling price per loaf remaining flat for the 278 million loaves produced. EBITDA was down 9% due to substantial increases in fuel and wheat prices.
- No significant expansionary projects are budgeted for FY2019, with capital expenditure for the current six-month period at 3% of revenue (HY2018: 3%).
- During the six-month period, Premier repaid Brait ZAR106 million shareholder funding, with a further ZAR111 million repaid on 1 October 2018. Premier's leverage ratio for net debt owing to third parties, based on LTM EBITDA, is 1.9x (HY2018: 2.1x).
- Brait increased its shareholding in Premier in the six-month period from 93.7% to 96.0% (HY2018: 92.7%), through the exercise of put and call option agreements.
- The reduction in valuation multiple from 12.4x to 11.4x takes into account the decline in the peer average spot multiple during the six-month reporting period, and is the main reason for Premier's carrying value having reduced from ZAR10.7 billion to ZAR9.9 billion at reporting date (HY2018: ZAR12.0 billion), which represents 25% of Brait's total assets (HY2018: 28%).

Iceland Foods:

- The UK retail market while in growth, partly driven by increasing inflation, continues to be competitive.
- Sales (in GBP) for the 24 weeks ended 14 September 2018 grew by 5.1%. LFL sales are 1% positive on the comparative period. Iceland benefitted from the net 17 new stores opened in the period, which includes 15 Food Warehouse formats, and the net 30 new stores opened in the previous financial year. The online business continues to achieve strong LFL growth.
- EBITDA for the period is down 21.5% on the comparative. This principally reflects increased staffing costs following the rise in the National Living Wage from April 2018; increased costs due to both higher fuel prices and the need to adapt the distribution network to accommodate growing demand, and some investment in price and promotions to drive transaction growth. Management believes that the third quarter provides the opportunity to recover the EBITDA year on year shortfall, subject to sales performance.
- Iceland products were made available in September 2018 in three of The Range home, garden and leisure stores as an initial trial.
- During the period, Iceland refitted a total of 24 Iceland facia stores across the UK, taking the total number of completed refurbishments to 77 at 14 September 2018, with this group of refurbished stores consistently achieving LFL sales performance ahead of the company average. A new, lower cost store refit has been trialled, with results from the initial five stores encouraging.
- The total estate at 14 September 2018 is 949 stores (FY2018: 932 stores) which includes 74 Food Warehouse stores. The pace of store openings will increase during the second half of the financial year, aided by the acquisition of 19 former Poundworld stores from the receivers of that business.
- Liquidity remains strong, however, due to the increased capital expenditure for growing and refreshing the store estate and increased potential stock holding, may result in the year-end net debt position being higher than the comparative. Management are comfortable with this position, given the nature of these two drivers. Iceland's leverage ratio for net debt owing to third parties, based on LTM EBITDA is 4.8x (HY2018: 4.2x).
- Following a company share buyback during April 2018, Brait's shareholding in Iceland increased from 60.1% to 63.1% (HY2018:60.1%).
- Iceland's carrying value of ZAR6.6 billion (HY2018: ZAR8.5 billion) represents 16% of Brait's total assets (HY2018: 20%).

New Look

- New Look continues to deliver on its turnaround plan in a heavily promotional UK market. Its return to proven broad appeal product and better value is evidenced by having outperformed the market by 5.6% (*), and consequently increasing its market share as the UK's number 2 womenswear retailer in the 18 to 44 age range (#). Conversion rates have increased in UK stores to 24.4% (HY2018: 23.1%) and are +2.0% LFL for online.
- For the 26 weeks ended 22 September 2018, continued focus on more profitable sales within the E-commerce channel and the decline in franchisee revenue due to planned franchisee store reductions, were the main reasons for group revenue decreasing by 4.2% on the comparative.
- Group EBITDA for HY2019 increased by 106% to GBP49.8 million (HY2018: GBP24.2 million). Excluding operations in China, which New Look announced on 18 October 2018 it would be exiting as part of its strategic review of international operations, group EBITDA for the period is GBP57.9 million.
- Annual cost savings of GBP70 million have been identified and actioned for the group, of which GBP31.7 million has been recognised in the HY2019 results.
- In terms of the CVA, the annual forecast EBITDA benefit has reduced by GBP5 million to GBP35 million due to landlord-enforced closure of profitable stores and lease renewals. A total of 85 stores have closed or are in the process of doing so, with 13 negotiations ongoing. Landlords can no longer terminate on 'B' classified stores.
- Positive year-on-year gross profit results continued for key clothing ranges where initial attention has been focused, with improved ranges in denim, accessories and footwear having landed at the end of the period. Speed to market on key product categories has quickened and internal processes continue to improve.
- Promotional activity was used to drive footfall, in line with the market, and manage slower moving stock lines, to maintain a clean stock position, with underlying stock down 10.6% year on year. Tighter stock management and increased sourcing from countries closer to the UK enable shorter lead times for seasonal fashion product, providing greater 'Open to Buy' flexibility and maximising full price trading of trends.
- Underlying operating profit for the E-commerce channel increased to GBP10.3 million (HY2018: GBP1.4 million). E-commerce is driving footfall into stores, demonstrated by Click and Collect sales mix increasing from 28% to 41%, and online returns to stores mix now at 77% (HY2018: 65%).
- New Look's liquidity has improved from year-end, with total cash, liquidity and operating facilities available of GBP93.8 million at its interim reporting date of 22 September 2018.
- Brait's equity investment and shareholder loan in New Look is valued at nil (HY2018: nil) based on the Enterprise Value at reporting date
- Footnotes: (*) measured by the British Retail Consortium (BRC) for the 26 weeks ended 22 September 2018 for Women's Clothing in UK stores; (#) measured by KantarWorldPanel for the 24 weeks ended 23 September 2018, Womenswear by value

Other Investments:

- As Brait was in the process of building a position in certain public market securities, this was referred to as a "Listed Position" at 31 March 2018. This holding relates to New Look Senior Secured Notes ("SSNs"), which at 30 September 2018, applying closing quoted prices translated at closing exchange rates, represents a carrying value of GBP111 million (ZAR2.05 billion). The nominal value for this holding is GBP189 million, which represents 18.2% of the SSNs in issue.
- The net increase in carrying value for the Other Investments portfolio over the past twelve months is therefore a function of: (i) the investment in SSNs; (ii) proceeds received in excess of ZAR200 million, which includes Brait IV's realisation of its investment in Primedia in December 2017; and (iii) a decrease in the carrying value of DGB, which includes the impact of a discontinued contract, offset by a 10% increase in shareholding to 91.3%.
- At reporting date, the Other Investments portfolio carrying value of ZAR3.2 billion (HY2018: ZAR1.8 billion) comprises 8% of Brait's total assets (HY2018: 4%).

Significant cash flow within the underlying assets over any 3-year period

Brait's portfolio of investments are highly cash flow generative. Currently, cash flow generated by the Group's portfolio of investments is mostly retained within the portfolio for growth and deleveraging. Whilst ensuring growth is not compromised for the portfolio, Brait received ZAR545 million during the current six-month period (HY2018: ZAR42 million), mostly in the form of shareholder funding repayments made by Virgin Active (GBP19.8 million) and Premier (ZAR106 million). Premier repaid a further ZAR111 million on 1 October 2018.

LOW COST TO AUM RATIO FOR BRAIT

Brait's operating expenditure for the six-month period is ZAR138 million which is in line with the comparative period's ZAR135 million. On an annualised basis, this equates to operating expenditure of ZAR276 million, compared to R281 million for FY2018. Using Brait's average AUM for the six-month period as the reference basis, annualised operating costs are 0.68% (FY2018: 0.66%) and net after fee income of 0.64% (FY2018: 0.58%), compared to the target of 0.85% or less.

GROUP FUNDING POSITION

The Group's committed revolving ZAR8.5 billion facility from the Lenders is Rand denominated, bears interest at JIBAR plus 3.0% payable quarterly, with the right to rollup these quarterly interest payments. This facility is secured by the assets of Brait Malta Limited and its subsidiaries. At 30 September 2018, the Group has available undrawn gearing facilities of ZAR1.3 billion, representing Brait's borrowing facility of ZAR5.5 billion, reduced for the amount drawn of ZAR5.2 billion and the loan that Fleet owes its bankers of ZAR2.0 billion (which does not take into consideration the ZAR1.3 billion value of the pledged shares held as collateral). Taking into account the Group's ZAR2.1 billion cash, this results in total liquidity of ZAR3.4 billion at reporting date.

CONVERTIBLE BOND

Brait's GBP350 million unsubordinated, unsecured convertible bonds are listed on the Open Market (Freiverkehr) segment of the Frankfurt Stock Exchange ("Bonds"). The Bonds have a five-year term ending 18 September 2020 and carry a fixed coupon of 2.75% per annum payable semi-annually in arrears. In accordance with the terms and conditions of the Bonds, Brait's bonus share and cash dividend alternatives issued / paid during the Bonds' term result in adjustment to the Bonds' conversion price, which at reporting date is GBP7.7613. Using this conversion price, the Bonds would be entitled to convert into 45.096 million ordinary shares (8.6% of Brait's current share capital of 525.599 million ordinary shares) on exercise of bondholder conversion rights. In the event that the bondholders have not exercised their conversion rights in accordance with the terms and conditions of the Bonds, the Bonds are to be settled at par value in cash on maturity date.

In accordance with IAS 32 (Financial Instruments: Presentation), the Bonds' liability component is measured at reporting date as GBP332.1 million. Applying the closing GBP/ZAR exchange rate of ZAR18.43, results in the Bonds' translated carrying value of ZAR6.1 billion.

ORDINARY SHARE CAPITAL

Total issued ordinary share capital at 30 September 2018 is 525,599,215 shares of EURO.22 each (HY2018: 525,599,215 shares). The Group has 17,475,070 purchased treasury shares at 30 September 2018 (HY2018: 17,475,070 purchased treasury shares held). This results in net ordinary share capital in issue of 508,124,145 shares (HY2018: 508,124,145 shares).

As set out below, as a result of reverting to the 'Historic Basis' of accounting for Fleet (as set out in Brait's FY2018 results presentation), the Group no longer recognises as treasury shares the pledged Brait shares held as collateral for the loan to Fleet.

CHANGE IN ACCOUNTING TREATMENT FOR FLEET

In the financial years 2011-2017 Brait accounted for the financial guarantees given by it for Fleet (the Investment Team's vehicle to facilitate the holding of shares in Brait) under IAS37 (Provisions, Contingent Liabilities and Contingent Assets) as required by IAS39 (Financial Instruments: Recognition and Measurement). In the full year financials for 2018, and following extensive discussions with the auditors, the decision was made to change the basis of accounting to consolidate Fleet in accordance with IFRS10 (Consolidated Financial Statements) and the comparative figures for 2016 and 2017 were restated accordingly.

During the current financial period, this basis of accounting has been rigorously reassessed by the Audit Committee and the auditors. It has been concluded that variations in the size of the net exposure under the guarantee do not provide Brait with any incremental rights over the relevant activities of Fleet or any decision-making power over Fleet or any ability to influence the variable returns of Fleet in the periods prior to the due date of the loans. This has been the case since inception and as confirmed by Senior Counsel. As such, the Directors are of the view that, in accordance with IFRS 10 paragraph B85, their initial assessment of Brait's control of Fleet has not changed simply because of a change in the net exposure.

Accordingly, Brait will again account for its net exposure as a financial guarantee (as done in 2012 to September 2017) as defined in IAS39 and in accordance with IAS37 and will restate its comparative figures accordingly. The Directors believe that this is a more accurate reflection of the commercial and legal reality of the arrangements with Fleet. This is because, at any reporting period, Brait will recognise the amount payable under the financial guarantee, if the loans were settled at that time. At 30 September 2018, this amounts to ZAR685 million (31 March 2018: ZAR651 million), representing the shortfall between Fleet's loan amount of ZAR2.0 billion (31 March 2018: ZAR1.9 billion), for which Brait has provided an indemnity, and collateral held in the form of 35.0 million pledged Brait shares held by Fleet and the Investment Team (31 March 2018: 34.9 million pledged shares), valued using the closing Brait share price of ZAR37.78 (31 March 2018: ZAR36.10).

The restatement effect for the interim financial statements is isolated to the FY2018 reported results and a resulting restated NAV per share for FY2018 of ZAR55.86, compared to the ZAR57.32 reported under the IFRS10 consolidation basis. The September 2017 interim results remain unchanged from that previously reported (NAV per share of ZAR66.62).

GROUP OUTLOOK

Focus for the next 18 months is to position Brait to resume its previous success in growing NAV per share:

- Enhancing organic growth in Virgin Active, Premier and Iceland Foods and execution of New Look's turnaround strategy
- Materially reducing debt on Brait's own balance sheet and increasing cash flow at Brait itself
- Preparing for the possible redemption and repayment of Brait's Bonds due September 2020
- Positioning for a new acquisitive phase by the end of this period to achieve a wider investment spread but still primarily focused on consumer facing and industrial investments mainly in our chosen geographies of South Africa and the UK

Executing on these plans should result in the reduction of the discount of Brait's share price to the reported NAV per share.

For the investment portfolio:

- Virgin Active's focus in the current year has been delivering on membership growth, setting a strong growth platform for the future. Further investment is planned to enhance group exercise and personal training offerings including growing the group's digital proposition. A return to double digit EBITDA growth is expected in the near term as revenue from members acquired in 2018 flows through to 2019
- Premier's focus remains on margin management across all categories, cost savings and efficiencies. Premier continues to optimise its bakery manufacturing footprint, aligning capacity with demand and upgrading the inland bakeries to match the standard set by coastal. In keeping with its growth strategy, Premier remains alert to potential value enhancing acquisitions to enter new categories and/or geographies.
- Iceland's sales continue to grow with positive LFL to date in its third quarter, providing the opportunity to recover the EBITDA year-on-year shortfall. Liquidity remains strong. Iceland continues to focus on investing for the long-term success of the business.
- New Look continues to make good progress in delivering improved operational and financial stability with increasing UK market share demonstrating its strengthened breadth of appeal. Although womenswear clothing performance is improving, key challenges in footwear and accessories remain. The exit from China allows New Look to focus on core trading, with the review of its other international markets ongoing. A clean stock position at the end of H1, supplemented with continued cost savings, sees New Look well placed for the coming peak trading quarter to deal with challenging market conditions, uncertainties and headwinds.

In conclusion, Brait believes that driving value in the existing portfolio should remain the focus for the year ahead.

For and on behalf of the Board

PJ Moleketi
Non-Executive Chairman

12 November 2018

Directors (all non-executive)

PJ Moleketi (Chairman)*, JC Botts*, AS Jacobs(##), Dr LL Porter##, CS Seabrooke*, HRW Troskie**, Dr CH Wiese* (Alternate: JD Wiese)*
(##) British *American **Dutch *South African

Brait's primary listing is on the Euro MTF market of the Luxembourg Stock Exchange and its secondary listing is on the Johannesburg Stock Exchange.

Sponsor

RAND MERCHANT BANK (A division of FirstRand Bank Limited)